

# PATRICK SMITH

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Davidson, NC 28036  
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## OBJECTIVE

Fundraising position with nonprofit organization requiring proven donor solicitation, analytical planning and communication experience.

## EDUCATION

**DAVIDSON COLLEGE**, Davidson, NC. May 2007.

**Bachelor of Arts in Political Science.** Concentrations in International Studies and Ethnic Studies.

**SAINT LOUIS UNIVERSITY IN MADRID**, Madrid, Spain. Spring 2006.

Study of Spanish focusing on the Arts and culture. Classes conducted in Spanish. Traveled throughout Spain, Italy and France.

**DAVIDSON IN WASHINGTON, DC.** Summer 2005.

Completed internship and coursework with a focus on issues of diversity.

## EXPERIENCE

**THE UNITED WAY OF DADE COUNTY**, Miami, FL. Summer 2006.

### **Executive on Loan**

Presented to dozens of businesses with donor potential in Miami Ports Division  
Secured \$623,849 in employee donations

**THE NATIONAL CONFERENCE**, Washington, D.C. Summer 2005.

### **Communications Intern**

Solicited funds for non-profit organizations through verbal and written communications  
Wrote press releases on diversity issues directed at community leaders  
Prepared position paper on Conference's stance after the Adarand v Pena Supreme Court decision  
Coordinated 5 summer youth programs on diversity related topics

**THE NATIONAL CONFERENCE**, Miami, FL. Summer 2004.

### **Quality Control Researcher**

Performed quality control work for nationally recognized human relations organization  
Generated survey instrument and conducted survey with thousands of respondents  
Reported survey results on 4 program areas needing improvement

**ROYAL CARIBBEAN CRUISE LINE**, Miami, FL. 2000-2003.

### **Tour Agent**

Enhanced and facilitated passenger relations utilizing Spanish and English in international airport  
Coordinated flight and bus schedules for over 1,000 incoming passengers

## LEADERSHIP

**Student Representative - Selection Committee, Dean of Students for Minority Affairs.** Fall 2006.

Served as appointee by VP of Student Affairs to conduct a national search for a new Dean

**Student Representative - Intercollegiate Athletics Committee, Dept of Athletics.** 2005-2006.

Reported to the president on the status of Davidson College athletics

## LANGUAGES

Proficient in Spanish and currently enrolled in conversational Portuguese.

## REFERENCES

Available upon request.